Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

▶ Do not enter Social Security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at <u>www.irs.gov/form990.</u>

Open to Public Inspection

<u>A r</u>	or the	$\epsilon$ 2013 calendar year, or tax year beginning $00011$ , $2013$ and $\epsilon$	enaing U	UN 30, 2014	
<b>B</b> c	heck if pplicable	C Name of organization		D Employer identifi	cation number
	Addre				
	Name chang	Doing Business As		04-3	583756
	□ Initial □ return □ Tormi	,	Room/suite	E Telephone numbe	
	Termi ated		201	617-	437-0707
Ļ	☐Amen return ☐Applic	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	3,356,284.
	tion pendi	BOSION, MA UZIIS	=-	H(a) Is this a group re	
	,	F Name and address of principal officer: JENNIFER HURLEY - WAL	ES	for subordinates	
		SAME AS C ABOVE		<b>H(b)</b> Are all subordinates in	
		empt status: X 501(c)(3) 501(c) ( ) ◀ (insert no.) 4947(a)(1) 0	r 527	1 ′	list. (see instructions)
		te: FROMTHETOP.ORG	T	H(c) Group exemption	
	orm of	forganization: X Corporation Trust Association Other ►  Summary	L Year	of formation: ZUUZ	M State of legal domicile: MA
ГС			וותשעטי	T E O	
Se	1	Briefly describe the organization's mission or most significant activities: SEE S	СПЕДО	пе О	
Activities & Governance	2	Check this box if the organization discontinued its operations or dispose	ed of more	than 25% of its net as:	sets.
Ver	3			3	17
ဗွ	4	Number of independent voting members of the governing body (Part VI, line 1b)			16
დ დ	5	Total number of individuals employed in calendar year 2013 (Part V, line 2a)			31
ij	6	Total number of volunteers (estimate if necessary)			0
ţ	7 a	Total unrelated business revenue from Part VIII, column (C), line 12			0.
ď		Net unrelated business taxable income from Form 990-T, line 34			0.
				Prior Year	Current Year
ø.	8	Contributions and grants (Part VIII, line 1h)		2,680,104.	2,436,311.
Š	9	Program service revenue (Part VIII, line 2g)		790,773.	816,815.
Revenue	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		93.	705.
<b>E</b>	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		-56,352.	-45,693.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		3,414,618.	3,208,138.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		200,871.	213,806.
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
S	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		1,843,707.	1,975,724.
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
×	b	Total fundraising expenses (Part IX, column (D), line 25)  521,64			1 225 242
ш	''	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		947,375.	1,037,213.
	l	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		2,991,953.	3,226,743.
		Revenue less expenses. Subtract line 18 from line 12		422,665.	-18,605.
Net Assets or			Ве	ginning of Current Year	End of Year
Ssel	20	Total assets (Part X, line 16)		2,333,027.	2,194,533. 287,709.
let A	21	Total liabilities (Part X, line 26)		351,466. 1,981,561.	1,906,824.
	22 art II	Net assets or fund balances. Subtract line 21 from line 20		1,901,501.	1,300,024.
		alties of perjury, I declare that I have examined this return, including accompanying schedules	and stateme	ante and to the heet of my	v knowledge and helief it is
	-	thes of perjuly, it declare that i have examined this return, including accompanying scriedules of, and complete. Declaration of preparer (other than officer) is based on all information of whi			y kilowieuge allu bellei, it is
ti do,	001100	A and complete. Becautation of property (editor than ember) to become on an information of with	on properor	That arry knowledge.	
Sigi	n	Signature of officer		Date	
Her		JENNIFER HURLEY-WALES, CEO			
	_	Type or print name and title			
		Print/Type preparer's name Preparer's signature	[	Date Check	PTIN
Paid		EDWARD MCNEIL		if self-emplo	P00090108
Prep	arer	Firm's name COHNREZNICK LLP		Firm's EIN	22-1478099
-	Only	Firm's address ONE BOSTON PLACE, SUITE 500			
_		BOSTON, MA 02108		Phone no. 61	7-648-1400
May	the II	RS discuss this return with the preparer shown above? (see instructions)		<del>-</del>	X Yes No

332002 10-29-13

# Form 990 (2013) FROM THE TOP, INC. Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>			
	Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent	_ <u> </u>		
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		x
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
••	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D.			
a		11a	х	
h	Part VI  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total	110		
b		11b		х
_	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total	110		
C		11c		х
٨	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	110		
u		11d		x
_	Part X, line 16? If "Yes," complete Schedule D, Part IX  Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
		116	- 21	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	445	Х	
10-	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If</i> "Yes," <i>complete Schedule D, Part X</i> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes." <i>complete</i>	11f	- 22	
IZa		400	Х	
L	Schedule D, Parts XI and XII	12a	- 22	
D	Was the organization included in consolidated, independent audited financial statements for the tax year?	406		v
40	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		
b				
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			v
4-	or more? If "Yes," complete Schedule F, Parts I and IV	14b		<u> </u>
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	l		₹.
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			. v
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			٦,
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			<u></u>
	complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	000	
		Form	990	(2013)

# Form 990 (2013) FROM THE TOP, INC. Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX,			
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete	l		3,7
	Schedule J	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			Х
	Schedule K. If "No", go to line 25a	24a		
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	24b		
C		24c		
ч	any tax-exempt bonds?  Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a	240		
Lou	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
_	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so,			
	complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			3,7
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	37	X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	00		Х
0.4	contributions? If "Yes," complete Schedule M	30		
31	Did the organization liquidate, terminate, or dissolve and cease operations?	31		Х
32	If "Yes," complete Schedule N, Part I  Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	31		-25
32	" red, complete	32		х
33	Schedule N, Part II  Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	UZ		
-	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		Х
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	X	

# Form 990 (2013) FROM THE TOP, INC. Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V					
					Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	38			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and re	portab	le gaming			
	(gambling) winnings to prize winners?			1c	Х	
<b>2</b> a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return	2a	31			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns	ns?		2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	s)				
3а	Did the organization have unrelated business gross income of \$1,000 or more during the year?			3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule	O		3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a	authori	ty over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial a	accoun	t)?	4a		<u> X</u>
b	If "Yes," enter the name of the foreign country:					
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial A	Accour	ts.			
5а	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction	ction?		5b		X
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the					
	any contributions that were not tax deductible as charitable contributions?			6a		<u> X</u>
b	If "Yes," did the organization include with every solicitation an express statement that such contributi	ons or	gifts			
	were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c).					
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices p	rovided to the payor?	7a	X	
				7b	X	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was					7.7
	to file Form 8282?		 	7c		_X_
d	If "Yes," indicate the number of Forms 8282 filed during the year			_		37
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit or		:?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra			7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo			7g		
_	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organizations are intrinsical department of the organizations are intrinsically department of the organizations are intrinsically department of the organizations are intrinsically department of the organization of the organizati			7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.		•			
9	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at a <b>Sponsoring organizations maintaining donor advised funds.</b>	ally tilli	e during the year?	8		
	Did the organization make any taxable distributions under section 4966?			9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		
10	Section 501(c)(7) organizations. Enter:			30		
	Initiation fees and capital contributions included on Part VIII, line 12	10a				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations. Enter:					
	Gross income from members or shareholders	11a				
	Gross income from other sources (Do not net amounts due or paid to other sources against					
	amounts due or received from them.)	11b				
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		)	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.					
	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.					
b	Enter the amount of reserves the organization is required to maintain by the states in which the					
	organization is licensed to issue qualified health plans	13b				
С	Enter the amount of reserves on hand	13c				
	Did the experientian receive any payments for indeer tenning convices during the tay year?			14a		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule	e O		14b		
				Form	990	(2013)

Form	990 (2013) FROM THE TOP, INC. 04-3583		P	age 6
Pai	TVI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a	'No" re	spons	е
	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.			
	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
	1 1	$\overline{}$	Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			l
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6	X	<u> </u>
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		<u> </u>
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		X
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	<u> </u>
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	<u> </u>
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	12c	X	<u> </u>
13	Did the organization have a written whistleblower policy?	13		X
14	Did the organization have a written document retention and destruction policy?	14		X
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	<u> </u>	<u> </u>
b	Other officers or key employees of the organization	15b	X	<u> </u>
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ►MA			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) at	/ailable	<del>)</del>	
	for public inspection. Indicate how you made these available. Check all that apply.			
	Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and	financ	ial	
	statements available to the public during the tax year.	_		
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organizati JENNIFER HURLEY-WALES - 617-437-0707	on: ►		

Form **990** (2013)

295 HUNTINGTON AVENUE, SUITE 201, BOSTON, MA 02115-4433

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

\_ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Office and developments   Office and devel	(A)  Name and Title	(B) Average		not c	Pos heck	C) ition	) than o	one	(D)  Reportable	<b>(E)</b> Reportable	(F) Estimated
1		1	officer and a director/trustee)								
1.		hours for related organizations below	ndividual trustee or direct	n stit utio nal tru ste e	Officer	key employee	Highest compensated employee	ormer-	organization		from the organization and related
C   BETH S. KLARMAN		1.00							0	0	
DIRECTOR		1 00	Λ						0.	0.	0.
DIRECTOR		1.00	х						0.	0.	0.
1.00   X	(3) CORINNE FERGUSON	1.00									_
DIRECTOR	DIRECTOR		Х						0.	0.	0.
S   DEBORAH CHIPMAN	(4) DAVID FEIGENBAUM	1.00									_
DIRECTOR	DIRECTOR		Х						0.	0.	0.
Co	(5) DEBORAH CHIPMAN	1.00									
DIRECTOR	DIRECTOR		X						0.	0.	0.
CO - CEO / EXEC PRODUCER	(6) ELAINE LINDLEY LEBUHN	1.00									
X	DIRECTOR		Х						0.	0.	0.
Carriar Rose	(7) GERALD SLAVET	40.00									
Director   X	CO-CEO/EXEC PRODUCER		X		Х				0.	0.	0.
Solution   Solution	(8) GLORIA ROSE	1.00									
DIRECTOR	DIRECTOR		Х						0.	0.	0.
CHAIRMAN	(9) JANET WHITLA	1.00									
X	DIRECTOR		Х						0.	0.	0.
C11   JENNIFER HURLEY-WALES   32.00	(10) JEFFREY RAYPORT	4.00									
CO-CEO/EXEC PRODUCER	CHAIRMAN		Х		Х				0.	0.	0.
Color	(11) JENNIFER HURLEY-WALES	32.00									
TREASURER/VICE CHAIR	CO-CEO/EXEC PRODUCER		Х		Х				132,725.	0.	2,160.
Clerk   Color   Colo	(12) JOHN PATTILLO	4.00									
DIRECTOR   X	TREASURER/VICE CHAIR		Х		Х				0.	0.	0.
Column	(13) MARIE LLEWELLYN	1.00									
DIRECTOR   X	DIRECTOR		Х						0.	0.	0.
Column   C	(14) MARK VOLPE	1.00									
DIRECTOR   X   0. 0. 0.   0.	DIRECTOR		Х						0.	0.	0.
CLERK         X         X         X         0.         0.         0.           (17) SUSAN B. COHEN         1.00         X         X         0.         0.         0.           DIRECTOR         X         X         0.         0.         0.         0.	(15) STEPHEN SHAPIRO	1.00									
CLERK         X         X         X         0.         0.         0.           (17) SUSAN B. COHEN         1.00         0.         0.         0.         0.         0.           DIRECTOR         X         0.         0.         0.         0.         0.			Х						0.	0.	0.
(17) SUSAN B. COHEN         1.00           DIRECTOR         X             0.         0.		1.00	1								_
DIRECTOR X 0. 0.			Х		X				0.	0.	0.
		1.00							_		_
	DIRECTOR		X						0.	0.	

332007 10-29-13

Part VII   Section A. Officers, Directors, Trus	tees, Key Emp	oloy	ees,	and	iH t	ghes	st C	ompensated Employee	s (continued)				
(A)	(B)			(0	C)			(D)	(E)			(F)	
Name and title	Average	(do		Pos		<b>1</b> than d	one	Reportable Reportable			Es	stimate	ed
	hours per	box	, unle	ss pe	rson i	is both	h an	compensation compensation			an	nount	of
	week		Cer ai	lu a u	T	Tritus	lee)	from	from related			other	
	(list any hours for	irecto						the	organization (W-2/1099-MIS		l	pensa	
	related	e or d	tee			sated		organization (W-2/1099-MISC)	(88-2/1099-18113	3C)	l .	om the anizat	
	organizations	ruste	l trus		99	neu		(44-2/1099-141130)				d relat	
	below	dual t	rtiona	L	nploy	st col					l	anizati	
	line)	Individual trustee or director	In stit utio nal tru stee	Officer	Key employee	Highest compensated employee	Former						
(18) DIANNE COLLAZO	40.00												
DIRECTOR OF FINANCE & ADMINISTRATION				X				90,517.		0.		6,5	20.
(19) DAVID BALSOM	40.00												
TOUR PRODUCER						X		100,111.		0.	1	5,3	85.
(20) KATHERINE GUTIERREZ	40.00												
DIRECTOR OF DEV.						X		122,431.		0.	1	7,1	85 <b>.</b>
						_							
		-											
_	-					-				$\longrightarrow$	<del></del>		
		1											
-													
		1											
1b Sub-total							<u> </u>	445,784.		0.	4	1,2	50.
c Total from continuation sheets to Part VI	I, Section A						<b>•</b>	0.		0.			0.
d Total (add lines 1b and 1c)							<b></b>	445,784.		0.	4	1,2	50.
2 Total number of individuals (including but n							o re	eceived more than \$100,	000 of reportable	•			
compensation from the organization													3
												Yes	No
3 Did the organization list any former officer,	director, or tru	uste	e, ke	y en	nplo	yee,	or h	highest compensated er	nployee on				
line 1a? If "Yes," complete Schedule J for s	uch individual										3		X
4 For any individual listed on line 1a, is the su													
and related organizations greater than \$150	0,000? If "Yes,	" co	mple	ete S	Sche	edule	e J f	or such individual			4		X
5 Did any person listed on line 1a receive or a	accrue comper	ısati	on fr	rom	any	unre	elate	ed organization or individ	dual for services				
rendered to the organization? If "Yes." com	plete Schedule	e J fo	or su	ıch i	pers	on					5		X
Section B. Independent Contractors													
1 Complete this table for your five highest co	•	-								ensat	tion fro	om	
the organization. Report compensation for	ırıe calendar ye	ear e	nair	ıg w	ith (	or WI	imin 	the organization's tax y	ear.			C)	
<b>(A)</b> Name and business	address							Description of s	ervices	С	ر ompe		n
	Name and business address Description of Services Compensa												

(A) Name and business address	(B) Description of services	(C) Compensation						
THOMAS J. VOEGELI 3539 EBEN WAY, STILLWATER, MN 55082	PRODUCER	133,097.						
WESTSHIRE PRODUCTIONS, 102 CLINTON AVE. WEST, #402, HUNTSVILLE, AL 35801	HOST	104,021.						
<ul> <li>Total number of independent contractors (including but not limited to those listers \$100,000 of compensation from the organization</li> </ul>								

		Check if Schedule O conta	ains a resnonse i	or note to any lin	e in this Part VIII			
		Officer if Octionale O Conta	airis a response	or note to any in	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
SS	1 2	Federated campaigns	1a					312 314
Contributions, Gifts, Grants and Other Similar Amounts		Membership dues						
P G		Fundraising events		391,255.				
ffs, r A		Related organizations						
nia G		Government grants (contribution		57,400.				
Sin		All other contributions, gifts, grant	' <del>                                    </del>	3,,1000				
uti her	•	similar amounts not included abov		987,656.				
e ţ	a	Noncash contributions included in lines 1		63,489.				
Supple	_	Total. Add lines 1a-1f			2,436,311.			
<u> </u>		Totall / Ida III Ida III I I I I I I I I I I I I		Business Code				
Φ	2 a	ROAD SHOW FEES		711190	430,059.	430,059.		
, vic		CARRIAGE FEES		515100	368,480.	368,480.		
Ser		CORPORATE SPONS	ORSHIP	711190	1,200.	1,200.		
au	d					-		
Program Service Revenue	е	,						
Pro	f	All other program service rever	nue	711190	17,076.	17,076.		
		Total. Add lines 2a-2f			816,815.			
	3	Investment income (including						
		other similar amounts)			85.			85.
	4	Income from investment of tax	exempt bond p	roceeds				
	5	Royalties			3,451.	3,451.		
			(i) Real	(ii) Personal				
		Gross rents						
		Less: rental expenses			-			
		Rental income or (loss)						
		Net rental income or (loss)						
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
	_	assets other than inventory	64,109.					
	b	Less: cost or other basis	63,489.					
		and sales expenses			-			
		Gain or (loss)			620.			620.
		Net gain or (loss)			020.			020.
ne	в а	including \$ 391,2						
Ven		contributions reported on line						
Re		Part IV, line 18	-	32,250.				
Other Revenu	h	Less: direct expenses						
ᅙ		: Net income or (loss) from fund			-48,717.			-48,717.
		Gross income from gaming ac	-					,
		Part IV, line 19						
	b	Less: direct expenses						
		Net income or (loss) from gam		<b></b>				
	10 a	Gross sales of inventory, less i	returns					
		and allowances		3,263.				
	b	Less: cost of goods sold	b	3,690.				
,	С	Net income or (loss) from sales			-427.	-427.		
,		Miscellaneous Revenue	e	Business Code				
	11 a							
	b							<del>                                     </del>
	C							<del>                                     </del>
		All other revenue						
	e 12	Total. Add lines 11a-11d  Total revenue. See instructions.		and the second s	3,208,138.	819 839	0.	-48,012.
332009 10-29-	)	Total Totoliuo. Odd Illott dott0115.		·····	<u>, , , , , , , , , , , , , , , , , , , </u>	020,000.		Form <b>990</b> (2013)

1 0	Otatement of Fanotional Expense				
<u>Secti</u>	on 501(c)(3) and 501(c)(4) organizations must comp Check if Schedule O contains a respon			nplete column (A).	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22	213,806.	213,806.		
3	Grants and other assistance to governments,	•	,		
_	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	241,712.	84,340.	129,258.	28,114.
6	Compensation not included above, to disqualified		0 = 7 0 = 0 1		
·	persons (as defined under section 4958(f)(1)) and				
7	Other salaries and wages	1,450,269.	976,477.	149,937.	323,855.
8	Pension plan accruals and contributions (include	_, _00, 200 •	21012110		223,033.
J	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	149,026.	110,926.	14,750.	23,350.
10		134,717.	84,297.	22,795.	27,625.
11	Payroll taxes Fees for services (non-employees):	134,717	04,2574	22,755	21,025
	-				
a	Management				
	Legal				
	Accounting				
d	Lobbying				
	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,	31,276.	13,947.	15,829.	1,500.
40	column (A) amount, list line 11g expenses on Sch O.)	18,264.	18,264.	13,029.	1,300.
12	Advertising and promotion	127,613.	69,489.	13,327.	44,797.
13	Office expenses	9,262.	6,023.	1,412.	1,827.
14	Information technology	9,202.	0,023.	1,412.	1,02/-
15	Royalties	59,362.	39,006.	9,033.	11,323.
16	Occupancy	298,466.	279,813.	5,395.	13,258.
17	Travel	230,400.	2/9,013.	5,393.	13,230.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	4 010	2 010		1,100.
19	Conferences, conventions, and meetings	4,019.	2,919.		1,100.
20	Interest				
21	Payments to affiliates	35,588.	24,151.	4,985.	<u> </u>
22	Depreciation, depletion, and amortization	17,137.	10,519.	5,856.	6,452. 762.
23	Insurance	1/,13/•	10,519.	3,030.	/04.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	PRODUCTION COSTS	349,007.	349,007.		
b	MARKETING	78,788.	38,867.	3,825.	36,096.
c	MAINTENANCE & REPAIR	8,431.	5,629.	1,221.	1,581.
d	-	,	,	,	,
	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	3,226,743.	2,327,480.	377,623.	521,640.
26	Joint costs. Complete this line only if the organization		•		•
25	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
	,g · ( · · · · · · · · )				000

Form 990 (2013)
Part X | Balance Sheet

Part X	Balance Sheet					
	Check if Schedule O contains a response or not	e to any lin	e in this Part X			
				<b>(A)</b> Beginning of year		<b>(B)</b> End of year
1	Cash - non-interest-bearing			1,043,076.	1	606,073
2			522,711.	2	522,581	
3				3		
4				621,466.	4	946,373
5				, , , , , , , , , , , , , , , , , , , ,	-	
	trustees, key employees, and highest compensa					
	Part II of Schedule L		5			
6						
"	section 4958(f)(1)), persons described in section					
	employers and sponsoring organizations of sect		· ·		6	
Assets 2 0	employees' beneficiary organizations (see instr).				6	
7   7	,				7	
`  °				39,289.	8	12 217
9	J	 I I	·····	39,409.	9	42,217
10	a Land, buildings, and equipment: cost or other		421 240			
	basis. Complete Part VI of Schedule D		431,240. 353,951.	106 405		77 000
	b Less: accumulated depreciation			106,485.	10c	77,289
11					11	
12	,				12	
13	,				13	
14			14			
15	Other assets. See Part IV, line 11			15		
16	<u> </u>			2,333,027.	16	2,194,533
17	Accounts payable and accrued expenses			92,646.	17	120,979
18	Grants payable		18			
19	Deferred revenue			218,412.	19	117,490
20	Tax-exempt bond liabilities				20	
21					21	
22 م	Loans and other payables to current and former	officers, d	irectors, trustees,			
	key employees, highest compensated employee	s, and disc	qualified persons.			
	Complete Part II of Schedule L				22	
ັ່   23					23	
24	Unsecured notes and loans payable to unrelated	third part			24	
25	Other liabilities (including federal income tax, pa					
	parties, and other liabilities not included on lines	i 17-24). Co	omplete Part X of			
	Schedule D			40,408.	25	49,240
26	Total liabilities. Add lines 17 through 25			351,466.	26	287,709
	Organizations that follow SFAS 117 (ASC 958			·		
ر س	complete lines 27 through 29, and lines 33 an					
စ္ကိ   27	Unrestricted net assets			712,833.	27	936,508
28				1,268,728.	28	970,316
29					29	-
	Organizations that do not follow SFAS 117 (A					
-	and complete lines 30 through 34.					
္ခ   မ်ို့   30	•				30	
30 20 31					31	
31					32	
Net Assets or Fund Balances 25 29 31 32 33 33				1,981,561.	33	1,906,824
00				2,333,027.		2,194,533
34	Total liabilities and net assets/fund balances			4,333,047.	34	4,134,333

Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	3,20		
2	Total expenses (must equal Part IX, column (A), line 25)	2	3,22		
3	Revenue less expenses. Subtract line 2 from line 1	3			05.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,98	1,5	<u>61.</u>
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6	20	3,2	98.
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9	-25	9,4	30.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,				
	column (B))	10	1,90	6,8	24.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				X
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		. 2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		. 2b	_X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		. 2c	_X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit			
	Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required				
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		. 3b		
			Form	990	(2013)

### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a>.

OMB No. 1545-0047

**2013**Open to Public Inspection

Name of the organization

FROM THE TOP, INC. Employer identification number 04-3583756

Pa	rt I	Reason	for Public Char	ity Status (All organiz	zations mu	st complet	e this part	.) See inst	ructions.					
The	organ			because it is: (For lines 1										
1		A church, co	nvention of churches	s, or association of churc	ches descr	ibed in <b>se</b>	ection 170	(b)(1)(A)(i)						
2		A school des	cribed in section 17	'0(b)(1)(A)(ii). (Attach Sc	hedule E.)									
3		A hospital or	a cooperative hospi	tal service organization o	described i	n <b>section</b>	170(b)(1)	(A)(iii).						
4		A medical res	search organization o	operated in conjunction	with a hos	pital descr	ibed in se	ction 170	(b)(1)(A)(ii	i). Enter	the ho	spital	s nam	ie,
		city, and stat	:e:											
5		An organizat	ion operated for the	benefit of a college or ur	niversity ov	vned or op	erated by	a governm	nental unit	describe	ed in			
		section 170	(b)(1)(A)(iv). (Comple	ete Part II.)										
6		A federal, sta	ate, or local governm	ent or governmental unit	t described	in <b>sectio</b>	n 170(b)(1	I)(A)(v).						
7	X	An organizat	ion that normally rec	eives a substantial part o	of its supp	ort from a	governme	ntal unit o	r from the	general p	oublic	descri	bed in	ı
		section 170(b)(1)(A)(vi). (Complete Part II.)												
8		A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)												
9		An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from												
		activities rela	ited to its exempt fur	nctions - subject to certa	in exception	ons, and (2	) no more	than 33 1	/3% of its	support f	rom gı	ross ir	vestm	ent
		income and i	unrelated business ta	axable income (less sect	ion 511 tax	x) from bus	sinesses a	cquired by	the organ	ization a	ıfter Ju	ıne 30	, 1975	j.
		See section	509(a)(2). (Complete	e Part III.)										
10	Щ	-	-	perated exclusively to tes	· ·	-			-					
11		J		perated exclusively for th		' '		,	,					r
				ations described in section		•		. See see	ction 509(	<b>a)(3).</b> Ch	eck th	e box	that	
				organization and comple					. — _					
		a Type			ype III - Fu	•	-			e III - Noi			,	•
е				t the organization is not										l
_				han one or more publicly						(a)(1) or s	section	1 509(a	a)(2).	
f				ten determination from t										
		•	rganization, check th											
9				organization accepted an										Γ
				irectly controls, either al									Yes	No
		•	• ,	upported organization?								l1g(i)		
				n described in (i) above?								1g(ii)		
				person described in (i) o							🗓	1g(iii)		
h		Provide the f	ollowing information	about the supported org	ganization(	S).								
_			I	I	(1 × 1 × 11 × ×		( ) Distance	126 15	(1/2) [6	tho	Ι			
(i)		of supported	(ii) EIN	(iii) Type of organization	in and (i) listed in your corganization in and organ		organizátio	(vi) Is the organization in col. (vii) An				netary		
	orga	anization		(described on lines 1-9 above or IRC section					(i) organiz U.S	ed in the		sup	port	
				(see instructions))	Yes	No	Yes	No	Yes	No	1			
_					163	140	163	140	163	140				
								1						
_														
_														
_														
Tota	al										1			

332021 09-25-13 Schedule A (Form 990 or 990-EZ) 2013

Form 990 or 990-EZ.

LHA For Paperwork Reduction Act Notice, see the Instructions for

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support	, , , , , , , , , , , , , , , , , , ,		,			
Cale	ndar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
	Gifts, grants, contributions, and	, ,	` ,	` ,	, ,	, ,	
	membership fees received. (Do not						
	include any "unusual grants.")	2735009.	2606698.	1982452.	2680104.	2436311.	12440574.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	2735009.	2606698.	1982452.	2680104.	2436311.	12440574.
	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						3072980.
6	Public support. Subtract line 5 from line 4.						9367594.
	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
	Amounts from line 4	2735009.	2606698.	1982452.	2680104.	2436311.	12440574.
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources	835.	973.	349.	428.	3,536.	6,121.
9	Net income from unrelated business					-	
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV.)						
11	<b>Total support.</b> Add lines 7 through 10						12446695.
	Gross receipts from related activities,	etc. (see instruction	ins)			12 4	,070,147.
	First five years. If the Form 990 is for					501(c)(3)	
	organization, check this box and <b>stor</b>				•••••		
Sec	ction C. Computation of Publi	c Support Per	centage				
14	Public support percentage for 2013 (li	ine 6, column (f) di	vided by line 11, c	olumn (f))		14	75.26 %
15	Public support percentage from 2012	Schedule A, Part	II, line 14			15	77.82 %
	33 1/3% support test - 2013. If the o					ore, check this bo	x and
	stop here. The organization qualifies	as a publicly supp	orted organization				<b>X</b>
b	33 1/3% support test - 2012. If the o						
	and stop here. The organization qual	ifies as a publicly s	upported organiza	ation			
17a	10% -facts-and-circumstances test						
	and if the organization meets the "fac	ts-and-circumstand	es" test, check th	is box and stop h	i <b>ere.</b> Explain in Pai	t IV how the organ	nization
	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances test						
	more, and if the organization meets th	ne "facts-and-circur	nstances" test, ch	eck this box and	stop here. Explain	in Part IV how the	е
	organization meets the "facts-and-circ						
18	Private foundation. If the organization						s
					Sche	dule A (Form 990	or 990-EZ) 2013

332022 09-25-1

## Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
Cale	ndar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and 3 received from disqualified persons						
ŀ	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
(	Add lines 7a and 7b						
8 Se	Public support (Subtract line 7c from line 6.)						
Cale	ndar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
	Amounts from line 6						
ŀ	Unrelated business taxable income (less section 511 taxes) from businesses						
	acquired after June 30, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is						
12	regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth to	ax year as a sectio	n 501(c)(3) organiz	ation,
_	check this box and stop here						<b>&gt;</b>
	ction C. Computation of Publi					<del></del>	
	Public support percentage for 2013 (I					15	%
	Public support percentage from 2012					16	%
	ction D. Computation of Inves					T I	
	Investment income percentage for 20					17	%
18						18	<u>%</u>
19	a 33 1/3% support tests - 2013. If the						<b>.</b> □
k	more than 33 1/3%, check this box ar 33 1/3% support tests - 2012. If the	organization did r	not check a box on	line 14 or line 19a	a, and line 16 is mo	ore than 33 1/3%, a	and
	line 18 is not more than 33 1/3%, che	ck this box and s	top here. The orga	anization qualifies	as a publicly supp	orted organization	
20	Private foundation If the organization	n did not chock a	hoy on line 14, 10	a or 10h chock th	his boy and soo in	etructions	

## **SCHEDULE D** (Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Internal Revenue Service Name of the organization

FROM THE TOP, INC.

**Employer identification number** 04-3583756

Par	t I Organizations Maintaining Donor Advised	Funds or Other Similar Funds or	Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line 6	6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in wr	riting that the assets held in donor advised	funds
	are the organization's property, subject to the organization's ex	-	
6	Did the organization inform all grantees, donors, and donor adv		
•	for charitable purposes and not for the benefit of the donor or o		
Par			
1	Purpose(s) of conservation easements held by the organization		,
•	Preservation of land for public use (e.g., recreation or edi	· — · · · · · · · · · · · · · · · · · ·	rically important land area
	Protection of natural habitat	Preservation of a certific	
	Preservation of open space	Treservation of a certifie	a historic structure
2	Complete lines 2a through 2d if the organization held a qualifie	nd conservation contribution in the form of	a conservation easement on the last
_	day of the tax year.	ed Conservation Continuation in the form of a	a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
_	Total number of conservation easements		
a h			
b	Number of conservation easements on a certified historic structure.	eturo included in (a)	
C C			
d	Number of conservation easements included in (c) acquired aft		2d
2	listed in the National Register	and autinouished automainated by the au	20
3		asea, extinguished, or terminated by the or	gariization during the tax
4	year ▶ Number of states where property subject to conservation ease	ment is legated	
4			
5	Does the organization have a written policy regarding the perio violations, and enforcement of the conservation easements it h		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, an		
6 7	Amount of expenses incurred in monitoring, inspecting, and er		
_	Does each conservation easement reported on line 2(d) above		
8		*	
9	In Part XIII, describe how the organization reports conservation	a accompate in its revenue and evenues at	
9	include, if applicable, the text of the footnote to the organization	-	
	conservation easements.	on s illianciai statements that describes the	organization's accounting for
Par	t III Organizations Maintaining Collections of A	Art. Historical Treasures, or Othe	er Similar Assets.
	Complete if the organization answered "Yes" to Form 9		
12	If the organization elected, as permitted under SFAS 116 (ASC		at and halance sheet works of art
ıu	historical treasures, or other similar assets held for public exhibit	**	·
	the text of the footnote to its financial statements that describe	,	e or public service, provide, irri art XIII,
h	If the organization elected, as permitted under SFAS 116 (ASC		ad balanca shoot works of art, historical
b	treasures, or other similar assets held for public exhibition, edu		
		ication, or research in furtherance of public	service, provide the following amounts
	relating to these items:		• •
	(i) Revenues included in Form 990, Part VIII, line 1		
2		nurse, or other similar assets for financial ar	
2	If the organization received or held works of art, historical treas	· · · · · · · · · · · · · · · · · · ·	airi, provide
_	the following amounts required to be reported under SFAS 116		•
a	Revenues included in Form 990, Part VIII, line 1		<b>.</b> .
b	Assets included in Form 990, Part X		• \$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2013

# Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11a, See Form 990, Part X, line 10

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value			
1a Land							
<b>b</b> Buildings							
c Leasehold improvements		34,531.	28,852.	5,679.			
<b>d</b> Equipment		356,379.	284,769.	71,610.			
e Other		40,330.	40,330.	0.			
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)							

Schedule D (Form 990) 2013

Part VII	Investments -	Other	Securities.

Part VII	Investments - Other Securities.  Complete if the organization answered "Yes"	to Form 990 Part IV li	ne 11h. See Form 990. I	Part X line 12	
(a) Descrip	tion of Security or category (including name of security)	(b) Book value			d-of-year market value
		(a) Dook value	(0)		<u> </u>
` '	1 11 20 1 1				
(2) Olosciy (3) Other	neid equity interests				
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Dort VIII	b) must equal Form 990, Part X, col. (B) line 12.)				
Part VIII	Investments - Program Related.				
	Complete if the organization answered "Yes"				-l - f
	(a) Description of investment	(b) Book value	(c) Method of v	raluation: Cost or en	d-of-year market value
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	b) must equal Form 990, Part X, col. (B) line 13.)				
Part IX	Other Assets.				
	Complete if the organization answered "Yes"		ne 11d. See Form 990, I	Part X, line 15.	(h) Deelesselse
	(a)	Description			(b) Book value
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Colu	mn (b) must equal Form 990. Part X. col. (B) line	e 15.)		<b>&gt;</b>	
Part X	Other Liabilities.				
	Complete if the organization answered "Yes"	to Form 990, Part IV, li	ne 11e or 11f. See Form	990, Part X, line 25	
1.	(a) Description of liability		(b) Book value		
(1) Fed	leral income taxes				
	YROLL LIABILITIES		49,240.		
(3)					
(4)					
(5)					
				1	
(6)					
(6) (7)		l			
(7)					
(7) (8)					
(7) (8) (9)	mn (b) must equal Form 990, Part X, col. (B) line	25)	49,240.		

organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII Schedule D (Form 990) 2013

	Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.				
1	Total revenue, gains, and other support per audited financial statements			1	3,496,093
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains on investments	2a			
b	Donated services and use of facilities		203,298.		
С	Recoveries of prior year grants				
d			84,657.		
е	Add lines 2a through 2d			2e	287,955
3	Subtract line 2e from line 1			3	3,208,138
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	. 4a			
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	0
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	3,208,138
Pa	rt XII Reconciliation of Expenses per Audited Financial Statem	ents With	Expenses per F	Returr	٦.
	Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.				
1	Total expenses and losses per audited financial statements			1	3,570,830
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a	259,430.		
b	Prior year adjustments	2b			
С	Other losses				
d		1 1	84,657.		
е	Add lines 2a through 2d			2e	344,087
3	Subtract line 2e from line 1			3	3,226,743
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	. 4a			
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	0
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5	3,226,743
Pa	rt XIII Supplemental Information.				
	de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any add			; Part X	(, line 2; Part XI,

THE CRITERIA ESTABLISHED BY PROFESSIONAL STANDARDS AND BELIEVES THERE ARE NO SUCH TAX POSITIONS REQUIRING ACCOUNTING RECOGNITION IN THE FINANCIAL STATEMENTS. MANAGEMENT DOES NOT BELIEVE ITS EVALUATION OF TAX POSITIONS WILL SIGNIFICANTLY CHANGE WITHIN TWELVE MONTHS OF JUNE 30, 2014. ANY CHANGES IN TAX POSITIONS WILL BE RECORDED WHEN THE ULTIMATE OUTCOME BECOMES KNOWN. THE CORPORATION'S INCOME TAX RETURNS ARE SUBJECT TO EXAMINATION BY TAXING AUTHORITIES GENERALLY FOR THE YEARS ENDED JUNE 2011, 2012, AND 2013.

PART XI, LINE 2D - OTHER ADJUSTMENTS:

Schedule D (Form 990) 2013

Schedule D (Form 990) 2013 FROM THE TOP, INC.	04-3583756 Page 5
Part XIII Supplemental Information (continued)	
DIRECT EVENT EXPENSE	
MERCHANDISE COGS	3,690.
TOTAL TO SCHEDULE D, PART XI, LINE 2D	84,657.
PART XII, LINE 2D - OTHER ADJUSTMENTS:	
DIRECT EVENT EXPENSE	80,967.
MERCHANDISE COGS	2 600
TOTAL TO SCHEDULE D, PART XII, LINE 2D	

### **SCHEDULE G**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**Supplemental Information Regarding Fundraising or Gaming Activities** 

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

Information about Schedule G (Form 990 or 990-EZ) and its instructions is at <a href="https://www.irs.gov/form 990">www.irs.gov/form 990</a>.

OMB No. 1545-0047

2013

Open To Public Inspection

Name of the organization

rvame of the organization FROM TH	E TOP, INC.					04-3583	ntification number
	- Complete if the organization answe	red "Y	es" to	Form 990, Part IV, li	ne 17		
<ul> <li>1 Indicate whether the organization rais a Mail solicitations</li> <li>b Internet and email solicitations</li> <li>c Phone solicitations</li> <li>d In-person solicitations</li> <li>2 a Did the organization have a written of key employees listed in Form 990, P</li> <li>b If "Yes," list the ten highest paid ind compensated at least \$5,000 by the</li> </ul>	e Solicitat f Solicitat g Special  or oral agreement with any individual cart VII) or entity in connection with prividuals or entities (fundraisers) pursu	tion of tion of fundra (includ	non-g gover aising ling of onal fu	overnment grants nment grants events ficers, directors, trus undraising services?		Yes	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundr have con or con contribu	itroi ot	(iv) Gross receipts from activity	to (o	Amount paid or retained by) fundraiser red in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No				
Total  3 List all states in which the organization	on is registered or licensed to solicit c		<b>▶</b>	or has been notified	it is e	exempt from re	gistration
or licensing.							

332081 09-12-13

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2013

04-3583756 Page 2 Schedule G (Form 990 or 990-EZ) 2013 FROM THE TOP, INC. Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events NONE (add col. (a) through GALA col. (c)) (event type) (event type) (total number) 423,505 423,505. Gross receipts 2 Less: Contributions 391,255. 391,255. 32,250. 32,250. **3** Gross income (line 1 minus line 2) 4 Cash prizes 5 Noncash prizes Direct Expenses 5,910. 5,910. Rent/facility costs 34,354. 34,354. 7 Food and beverages <u>20,</u>655. 20,655. 8 Entertainment 20,049. 20,049. Other direct expenses 80,968. **10** Direct expense summary. Add lines 4 through 9 in column (d) -48,718. 11 Net income summary. Subtract line 10 from line 3, column (d) Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add (c) Other gaming (a) Bingo Revenue bingo/progressive bingo col. (a) through col. (c)) Gross revenue 2 Cash prizes Direct Expenses Noncash prizes Rent/facility costs Other direct expenses Yes Yes % Yes 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Subtract line 7 from line 1, column (d) **9** Enter the state(s) in which the organization operates gaming activities: a Is the organization licensed to operate gaming activities in each of these states? **b** If "No," explain: \_ 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? **b** If "Yes," explain:

Schedule G (Form 990 or 990-EZ) 2013

Sch	edule G (Form 990 or 990-EZ) 2013 FROM THE TOP, INC.	04-35	83	<u> 156</u>	Page 3
11	Does the organization operate gaming activities with nonmembers?			Yes	☐ No
	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed				
	to administer charitable gaming?	Γ	,	Yes	No
12	Indicate the percentage of gaming activity operated in:				
			40-		0/
	a The organization's facility		13a		<u>%</u>
	o An outside facility		13b		<u>%</u>
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records	3:			
	Name ▶				
	Address				
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?	[	,	Yes	☐ No
b	o If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the amount of gaming revenue received by the organization	unt			
	of gaming revenue retained by the third party  \$\bigs\\$				
c	If "Yes," enter name and address of the third party:				
	Name				
	Address ►				
16	Gaming manager information:				
10	Garning manager information.				
	Name				
	Gaming manager compensation ▶ \$				
	daming manager compensation				
	Description of services provided				
	Director/officer Employee Independent contractor				
17	Mandatory distributions:				
	Is the organization required under state law to make charitable distributions from the gaming proceeds to				
Ī	retain the state gaming license?	Г	$\neg$	Yes	☐ No
<b>L</b>	• Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in	 the			
	organization's own exempt activities during the tax year > \$	uic			
Da		- A 101 - Co	- 0 0	l- 40	451
Га	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v), and Pa 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructio		s 9, 9	b, 10i	0, 150,
_					
_					

### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

**Grants and Other Assistance to Organizations, Governments, and Individuals in the United States** 

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

➤ Attach to Form 990.

Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2013

Open to Public Inspection

Employer identification number

Schedule I (Form 990) (2013)

FROM	THE TOP, INC.						04-3583756
Part I General Information on	Grants and Assistance						
1 Does the organization maintain	records to substantiate the	amount of the grants	or assistance, the	grantees' eligibility	for the grants or assi	stance, and the selection	
criteria used to award the grant	s or assistance?						X Yes No
2 Describe in Part IV the organiza	ation's procedures for monit	oring the use of grant	funds in the United	d States.			
Part II Grants and Other Assist	tance to Governments and	l Organizations in the	United States.	Complete if the org	anization answered "\	es" to Form 990, Part I\	/, line 21, for any
recipient that received mo	ore than \$5,000. Part II can	be duplicated if additi	1	1	(6) Mada a da f		
1 (a) Name and address of organ or government	ization (b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
2 Enter total number of section 50	01(c)(3) and government or	nanizations listed in th	e line 1 table	1	I	1	•
3 Enter total number of other orga							The state of the s

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
FION AND FEES	37	213,806.	0.		
		,			
Supplemental Information. Provide the information	ion required in Part I, line	e 2, Part III, column	ı (b), and any other ad	ditional information.	
RT I, LINE 2:					
OM THE TOP REVIEWS THE FOLLOW	ING INFORMAT	ION PROVII	DED BY		
UDENTS BEFORE MAKING THEIR SE	LECTION OF S	CHOLARSHIE	P RECIPIENT	S: COMPLETE	
HOLARSHIP APPLICATION, PERFOR	M A MUSICAL	AUDITION,	PROVIDE EV	IDENCE OF	
NANCIAL NEED AS WELL AS ACADE					

## **SCHEDULE M** (Form 990)

**Noncash Contributions** 

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service

Name of the organization

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

FROM THE TOP, INC.

Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Inspection Employer identification number

04 - 3583756

Pai	rt I Types of Property							
		(a) Check if applicable	(b) Number of contributions or litems contributions	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of de noncash contribu	etermin	•	s
1	Art - Works of art		literns contributed	TOITH 990, Fait VIII, line Tg				
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded	Х	5	63,489.	FMV			
10	Securities - Closely held stock			,				
11	Securities - Partnership, LLC, or							
• •	trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation contribution -							
	Historic structures							
14	Qualified conservation contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other • ()							
26	Other ()							
27	Other							
28	Other ( )							
29	Number of Forms 8283 received by the organiz	zation during	the tax year for c	ontributions				
	for which the organization completed Form 828	33, Part IV, [	Donee Acknowledg	gement <b>29</b>				
							Yes	No
30a	During the year, did the organization receive by	contributio	n any property rep	orted in Part I, lines 1 - 28, t	hat it must hold for			
	at least three years from the date of the initial of	ontribution,	and which is not r	equired to be used for exem	pt purposes for			
	the entire holding period?					30a		X
b	If "Yes," describe the arrangement in Part II.							
31								X
32a	32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash							
	contributions?					32a		Х
b	If "Yes," describe in Part II.							
33	If the organization did not report an amount in	column (c) f	or a type of proper	ty for which column (a) is ch	ecked,			
	describe in Part II.							
LHA	For Paperwork Reduction Act Notice, see	the Instruc	tions for Form 990	D	Schedule M	(Form	990) (	2013)

Schedule M (Form 990) (2013)

### **SCHEDULE O**

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ. ▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. **Open to Public** Inspection

OMB No. 1545-0047

Name of the organization

FROM THE TOP, INC. **Employer identification number** 04-3583756

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
CELEBRATING THE STORIES, TALENTS, AND CHARACTER OF CLASSICALLY-TRAINED
YOUNG MUSICIANS. THROUGH LIVE EVENTS, NPR AND YOUTUBE BROADCASTS,
SCHOLARSHIPS, AND LEADERSHIP PROGRAMS, FROM THE TOP EMPOWERS THESE
EXTRAORDINARY YOUNG PEOPLE TO ENGAGE AND INSPIRE MUSIC LOVERS OF ALL
WITH APPROXIMATELY 78% OF REVENUE DERIVED FROM CONTRIBUTED INCOME AND
22% FROM EARNED SOURCES.
FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
WITH A DEEPER APPRECIATION FOR CLASSICAL MUSIC.
FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:
3) BROADCAST FROM THE TOP WEEKLY EPISODES ON 228 NPR RADIO STATIONS
4) PRODUCED 44 VIDEOS FEATURING FROM THE TOP ALUMNI AND PERFORMERS, AND
RECEIVED MORE THAN 220,000 VIEWS ON THE FROM THE TOP YOUTUBE CHANNEL.
ONE SUCH VIDEO LED TO A GUEST APPEARANCE ON GOOD MORNING AMERICA FOR
THE YOUNG VIOLINIST FEATURED.
FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:
DONATED HUNDREDS OF HOURS OF MUSIC-RELATED COMMUNITY SERVICE, WHICH
INCLUDED TEACHING AFTER SCHOOL PROGRAMS AT UNDERSERVED ELEMENTARY
SCHOOLS, TO PERFORMING FREE COMMUNITY PERFORMANCES FOR SENIORS,
FAMILIES, PATIENTS, AND OTHERS. IN TOTAL, 4,000 SCHOOLCHILDREN,
LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.  Schedule O (Form 990 or 990-EZ) (2013)  332211 09-04-13

**Employer identification number** Name of the organization 04-3583756 FROM THE TOP, INC. PATIENTS, AND SENIORS AT FIVE BOSTON-AREA NONPROFITS BENEFITED FROM THE FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: SINCE 2005, FROM THE TOP AND THE JACK KENT COOKE FOUNDATION HAVE PARTNERED TO AWARD SCHOLARSHIPS TO YOUNG MUSICIANS WITH FINANCIAL NEED. IN FY14, FROM THE TOP AWARDED 20 YOUNG ARTISTS WITH SCHOLARSHIPS OF \$10,000 THROUGH THE JACK KENT COOKE YOUNG ARTIST AWARD PROGRAM, WHICH SUPPORTS ADVANCED MUSICAL TRAINING AND THE OPPORTUNITY TO APPEAR ON EXPENSES \$ 378,092. INCLUDING GRANTS OF \$ 213,806. REVENUE \$ 0. FORM 990, PART VI, SECTION A, LINE 6: THE ORGANIZATION HAS 16 VOTING MEMBERS FORM 990, PART VI, SECTION B, LINE 11: ONCE THE FORM 990 HAS BEEN PREPARED BY THE AUDIT FIRM IT IS REVIEWED INITIALLY BY THE DIRECTOR OF FINANCE AND ADMINISTRATION. ONCE SATISFIED, IT IS FURTHER REVIEWED BY THE CEO AND AFTER THAT THE FORM 990 IS SENT TO THE AUDIT COMMITTEE FOR FINAL REVIEW AND APPROVAL. FORM 990, PART VI, SECTION B, LINE 12C: EACH YEAR THE BOARD OF DIRECTORS ARE ASKED TO SIGN OFF AND DISCLOSE ALL CONFLICTS OF INTERESTS. THESE DISCLOSURE FORMS ARE REVIEWED ANNUALLY. FORM 990, PART VI, SECTION B, LINE 15: FROM THE TOP UTILIZES DATA FROM CONSULTANTS AND MARKET

44961\_\_1

FROM THE TOP, INC.	04-3583756
CONDITIONS TO DETERMINE APPROPRIATE COMPENSATION FOR KEY E	MPLOYEES.
OFFICERS AND BOARD MEMBERS ARE UNPAID POSITIONS WITHOUT CO	MPENSATION, WITH
THE EXCEPTION OF JENNIFER HURLEY-WALES, THE CO-CEO/EXECUTI	VE PRODUCER.
FORM 990, PART VI, SECTION C, LINE 19:	
THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT O	F
INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE TO THE	PUBLIC UPON
REQUEST AT THE ORGANIZATION'S OFFICE.	
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:	
IN KIND EXPENSES	-259,430.
FORM 990, PART XII, LINE 2C	
THE ORGANIZATION HAS A COMMITTEE THAT ASSUMES	
RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT OF ITS FINANCIAL	STATEMENTS
AND SELECTION OF AN INDEPENDENT ACCOUNTANT. THE OVERSIGHT	PROCESS AND
SELECTION PROCESS HAVE NOT CHANGED DURING THE YEAR.	

Form 8868 (Rev. 1-2014)					Page 2	
If you are filing for an Additional (Not Automatic) 3-Month Ext	tension, c	omplete only Part II and check this	box	<b>•</b>	X	
Note. Only complete Part II if you have already been granted an a						
• If you are filing for an Automatic 3-Month Extension, complete	te only Pa	art I (on page 1).				
Part II Additional (Not Automatic) 3-Month Ex	ctension	of Time. Only file the origina	al (no co	opies needed).		
		Enter filer's	identifyin	ıg number, see inst	ructions	
Type or Name of exempt organization or other filer, see instruc	ctions.		Employe	mployer identification number (EIN) or		
print						
File by the FROM THE TOP, INC.				04-3583756		
	na voir Nulliber, street, and room of suite no. If a P.O. box, see instructions.			ocial security number (SSN)		
return. See 295 HUNTINGTON AVENUE, NO. 201						
instructions. City, town or post office, state, and ZIP code. For a fo BOSTON, MA 02115	reign add	ress, see instructions.				
<u> </u>					-	
Enter the Return code for the return that this application is for (file	a separat	e application for each return)			0 1	
	1	•				
Application	Return	Application		Retu		
<u>Is For</u>	Code	Is For			Code	
Form 990 or Form 990-EZ	01					
Form 990-BL	02	Form 1041-A			08	
Form 4720 (individual)	03	Form 4720 (other than individual)			09	
Form 990-PF	04	Form 5227			10	
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069			11	
Form 990-T (trust other than above)  06 Form 8870					12	
STOP! Do not complete Part II if you were not already granted  JENNIFER HURLEY			ously filed	a Form 8868.		
• The books are in the care of ▶ 295 HUNTINGTON			т∩м	MA 02115-4	1433	
Telephone No. ► 617-437-0707	21 7 1110	Fax No. ▶	1011,	111 02113 4	1133	
<ul> <li>If the organization does not have an office or place of business</li> </ul>	in the I In					
<ul> <li>If this is for a Group Return, enter the organization's four digit (</li> </ul>					heck this	
box   . If it is for part of the group, check this box	1	ich a list with the names and EINs of				
4 I request an additional 3-month extension of time until		15, 2015	an morno	ord the extension is	101.	
5 For calendar year, or other tax year beginning			JUN	30, 2014		
6 If the tax year entered in line 5 is for less than 12 months, ch			Final r			
Change in accounting period						
7 State in detail why you need the extension						
ADDITIONAL INFORMATION IS NEED	ED TO	FILE A COMPLETE A	ND AC	CURATE TAX		
RETURN						
8a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any						
nonrefundable credits. See instructions.				\$	0.	
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated						
tax payments made. Include any prior year overpayment allo	owed as a	credit and any amount paid				
previously with Form 8868.				\$	0.	
C Balance due. Subtract line 8b from line 8a. Include your payment with this form, if required, by using						
EFTPS (Electronic Federal Tax Payment System). See instru			8c	\$	0.	
_		t be completed for Part II or	-			
Under penalties of perjury, I declare that I have examined this form, includi it is true, correct, and complete, and that I am authorized to prepare this fo	ing accomp orm.	anying schedules and statements, and to	the best of	my knowledge and be	lief,	
Signature ▶ Title ▶ C	CPA		Date	<b>.</b>		
				Form <b>8868</b> (Re	ev. 1-2014)	